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Defining Auto Insurance Coverage



Auto Loans as low as

2.15% APR*



Get in on a great rate and all of UFCU's auto loan benefits:

- **One low rate** for both new and used auto loans
- **Up to 100% loan financing and flexible terms**
- **UFCU Locate-to-Order Automotive**
our no hassle, no haggle vehicle locating service
- **Auto insurance savings** - ask us for a free quote!

Take advantage of UFCU's low auto loan rates today. Apply at wheels101.com.

*APR = Annual Percentage Rate. Rate is **NOT** available on loans already financed with UFCU, is based on 55 to 72 month term and includes up to a 1.50% rate discount for Membership Rewards. Your rate may be higher or lower based on your credit, the term of your loan and Membership Rewards. Visit ufcu.org for complete Membership Rewards criteria. Rates subject to change without notice.



President's Report



75 years serving the higher education community and beyond...

On May 6, 1936, twelve University of Texas faculty and staff members gathered at an organizational meeting to sign the charter for a new credit union that would become known as University Federal Credit Union, UFCU. In its first decade, the fledgling credit union did business from a small file box on the desk of UT faculty member John Stockton in the School of Business. The first loan went bad, but UFCU continued undaunted on its mission to provide low-cost loans to members of the UT faculty and staff. UFCU reached

its first milestone in 1952 when assets exceeded \$100,000. Membership grew to more than 1,000 and in 1954, Mavis Knox became the credit union's first paid manager.

Growth continued, and assets reached more than \$1 million in 1961. Mollie Hartwig served as General Manager of UFCU from 1963 to 1967. Under her leadership UFCU relocated to the Littlefield Carriage House. Later that decade, the Board approved purchase of two buildings at 30th and Cedar Street in Austin which were remodeled and joined to house the credit union. Almost immediately, the growth rate of assets and membership increased, growing from \$3.6 million in 1967 to \$7.4 million in 1973. E. Burton Eubanks was employed in 1975 as General Manager; a title later changed to President and CEO. In April 1980, the Board approved the initiation of share draft (checking) accounts for members, thus broadening services beyond the savings accounts and consumer loans that had long defined the range of member services.

In 1979, the field of membership was expanded to include UT graduate students. During the 1980s and 1990s membership expanded to include UT undergraduates, and faculty, staff and students of Huston-Tillotson University,

St. Edwards' University, UTMB Galveston, Concordia University and more than 100 businesses and organizations serving the Austin Metropolitan and Galveston communities.

Following 25 years of outstanding leadership, E. Burton Eubanks retired at the end of 2000. The 21st century has brought continued growth and expansion of services including SBA loans, Investments, Trust, Insurance, and a broad array of technological offerings including online banking, bill pay and mobile banking. Recently UFCU opened a Mortgage Services Center in Lakeway and a branch in Cedar Park on Whitestone Blvd. With \$1.2 billion in assets at year-end 2010, your credit union looks forward to serving you, your colleagues and your family in the years ahead with the same commitment to service upon which it was founded in 1936. Onward!

Warmest regards,

Tony C. Budet
President/CEO

Thinking About Trading Cars? Protect Yourself From This

Dealerships are always refining the techniques they use to quickly transfer money from your pocket to theirs.

The cleverest tactics normally show up in dealerships' finance offices. Remember your last visit to that office? The finance manager sitting there definitely wasn't introduced to you as the highest paid salesperson at the dealership. That person probably wasn't called a "finance manager," either. "Hi, I'm the business manager" is the usual opening line this person uses, you know, a person just there to help you fill out all that paperwork.

Don't believe that for a minute. Whatever the person's title, his or her main task is to increase the company's profit on you. Never—ever—is that person promoted because they consistently saved customers money by cutting dealership profit. Finance managers are fired for that.

And here's the newest technique that finance managers are using to fatten dealership profits at your expense and protect their jobs: implying that your credit isn't as good as it is. Implying that you need to pay a higher rate because of a little problem with your payment history. This technique is called "working the credit score," and it can cost you thousands of dollars in a millisecond, if you fall for it.

How to protect yourself? Easy... first, know everything about your credit before going near any dealership. The credit union can tell you (for free). Just ask. Second, don't finance at a dealership—ever—without having a chance to compare any dealership rate with this credit union—or some credit union's — rate.

And finally, re-read our Wheels 101® Buyer's Guide (you have read it, right?). Just head to wheels101.com, and start prepping today!



Remar Sutton

UFCU's Consumer
Spokesperson

How Do You Know When To Change Your Passwords?



Will from Holland

Will deHoo

getREAL
Spokesperson

I'm sure you have seen recommendations to change your passwords frequently, especially if you use online banking, services like PayPal or eBay, or even a webmail service. Okay, you know it's the wise thing to do, but it is also a hassle!

But it's nothing compared to the hassle you'll face if even one of your accounts is hacked. So determine right now if you need to revamp your entire password list. Here are some pointers to help you decide.

You're in trouble, if...

- You use an airline frequent flyer password as the password for any of your financial accounts (credit card, bank account, Amazon.com account, etc.). Choose a new password for all your accounts. Millions of frequent flyer numbers are flying, literally, all over the Internet. Scammers know to try that password on any account they may have hacked.
- You use an address from your past or a family member's name as a password. Lists of consumers' former addresses, maiden names and names of family members have been sold for years by major hacking syndicates.

- You use your email account or social network passwords on any financial account. If so, stop everything, and change those passwords today! Email sites and social network sites are the most hacked sites in the country.

Here's how to make safer (and sometimes easier to remember) passwords:

- Include letters, numbers and (sometimes) symbols. For instance, combine the first three letters of a friend's name with your neighbor's street address.
- Make your passwords longer. Use a phrase from a favorite book or article as part of your password.
- Create random passwords with a password generator tool. There are many available on the web for free. (Check out this one from PC Tools: www.pctools.com/guides/password/)

Is it worth the work? Yes! Spend one hour doing changes like these, and you'll probably save weeks of hassles trying to repair your credit and your accounts. Plus, it might save you a bunch of cash!

It is Time to Buy Your First Home!

No Closing Costs Fixed Rate Mortgage - Bring your down payment and UFCU will take care of the rest.

Homeownership has never been more attractive in Austin, Texas. Interest rates are low, low, low. There is a good variety of homes to choose from, and prices are the most affordable in years.

But none of these things will stay that way for very long.

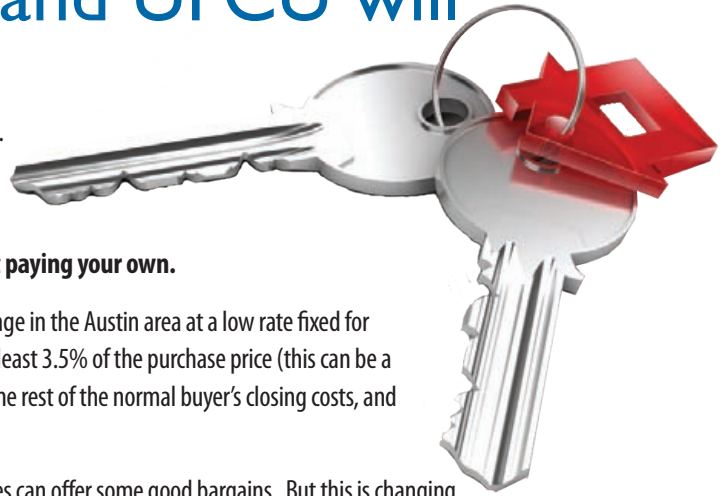
UFCU believes that, if you are still paying your Landlord's mortgage, it is time to start paying your own.

If you have never owned a home, we can help. UFCU is offering a first time home buyer's mortgage in the Austin area at a low rate fixed for 30 years, and **NO CLOSING COSTS**. You will need good credit, money for a down payment of at least 3.5% of the purchase price (this can be a gift from a relative), and savings equal to two months of house payments. We will take care of the rest of the normal buyer's closing costs, and we will educate you on the mortgage market and home buying process.

The supply of homes available for you to purchase is good, and lender short sales and foreclosures can offer some good bargains. But this is changing. At an absorption rate of 2,129 homes per month, we have a current housing inventory of 4.3 months, providing no new construction or additional homes come on the market. Experts have long been predicting that we will eventually have a shortage of inventory in Austin as we move out of the recession. In the under **\$200,000 price range, there is only a 3.3 month inventory**. Now is definitely the time to buy before the inventory shrinks and prices and rates begin a climb upward.

This is your opportunity to lock in a very cheap mortgage that will save you thousands of dollars over the next ten years with a minimum of up-front cash. Call the UFCU Mortgagee and talk with our Real Estate trusted authorities at (512) 997-4663 or apply on line at ufcu.org.

This is not an offer of credit. Borrower must qualify for the loan. Promotion subject to change.



Member Education Seminars & Events

Mark your calendar and register at ufcu.org



Date	Day	Topic	Time	Location
08/20/11	S	Shred Day	10 AM-2 PM	N Guadalupe Branch 4611 Guadalupe St Austin, TX 78751
09/13/11	T	UT Organization Seminar Series: Officer Welcome Social	6:30 PM	University Branch 2244 Guadalupe St Austin, TX 78705
09/14/11	W	Retirementology – Rethinking the American Dream in a New Economy	6 PM	N Guadalupe Branch 4611 Guadalupe St Austin, TX 78751
09/27/11	T	Teens & Money	6 PM	Steck Branch 3305 Steck Ave Austin, TX 78757
11/16/11	W	Retirementology – Rethinking the American Dream in a New Economy	6 PM	N Guadalupe Branch 4611 Guadalupe St Austin, TX 78751
11/17/11	Th	UT Organization Seminar Series: Identity Theft	6:30 PM	University Branch 2244 Guadalupe St Austin, TX 78705
11/19/11	S	Shred Day	10AM -2 PM	N Guadalupe Branch 4611 Guadalupe St Austin, TX 78751

Topic

Details

Retirementology – Rethinking the American Dream in a New Economy

It's time to give your retirement plans a wake-up call! Retirementology® is a new approach to retirement planning that offers insights to help you overcome emotion-based financial behavior (including procrastination!) and start working toward the retirement you envision. The good news is that it's not too late to get started (or to get back on track) and that there are products, programs, tools and techniques to help. The question is: "Will you take the first step?" Join us for this important seminar.

Shred Day

Criminals need very little information to steal identities and garbage cans offer an abundance of information from paperwork. Bring up to two file boxes of paper per household for free, confidential shredding. Commercial high-volume shredders, courtesy of Iron Mountain, will be on site to shred your records.

UFCU's Risk Manager Chris Miller also will be available to answer any questions and/or concerns about ID theft and other fraud issues. Mark your calendars now!

Teens & Money

Are you preparing your teenagers for the financial challenges they will face once they have left your home? Have you taught them the money management skills that they will need to succeed financially when they are on their own?

In this session, Brett Christensen will give you advice on helping young adults prepare for their financial future. Brett's experience comes from 19 years of helping hundreds of credit union members with their personal finance issues and from raising FOUR teenagers. Topics to be covered include:

- Tips for teaching teens the savings habit.
- The power of interest rates on loans and investments.
- Basic FICO score knowledge.
- The importance of managing a checking account.

Don't miss this hour of learning – unless you want your kids borrowing money from you until they are 30! Bring your teenager and enjoy a financial bonding experience.

UT Organization Seminar Series: Identity Theft

Join us for this informative seminar. We will provide tips for protecting yourself from identity theft.

UT Organization Seminar Series: Officer Welcome Social

We would like to welcome all existing and new UT organization officers with a social hour at the Credit Union. We will give an overview of our Credit Union services and help them begin to organize their finances.

Non-deposit investment products and services are offered through CUSO Financial Services, L.P. ("CFS"), a registered broker-dealer (Member FINRA/SIPC) and SEC Registered Investment Advisor. Products offered through CFS: **are not NCUA/NCUSIF or otherwise federally insured, are not guarantees or obligations of the credit union, and may involve investment risk including possible loss of principal.** Investment Representatives are registered through CFS. UFCU has contracted with CFS to make non-deposit investment products and services available to credit union members.

What is full coverage auto insurance?

There are many different parts to the full coverage auto insurance policy:

- **Liability**
- **Uninsured Motorist**
- **PIP or Medical Payments**
- **Collision**
- **Comprehensive**
- **Roadside Assistance**
- **Rental Reimbursement**



Texas law requires that people who drive in Texas carry liability insurance. Liability coverage pays to repair or replace the other driver's vehicle and also pays for other people's medical expenses when you are at fault in an accident. It does not pay to repair or replace your vehicle or to treat your injuries. The current minimum liability limits are \$30,000 for bodily injury for each injured person, up to a total of \$60,000 for bodily injury per accident, and \$25,000 for property damage per accident. This basic coverage is called 30/60/25 coverage. Due to high car prices and the rising cost of medical care, the minimum amounts might not be enough if you are deemed at fault in an accident. If your liability limits are too low to pay for all of the other driver's costs, the other driver may sue you to collect the difference. To protect yourself financially, we recommend that you purchase more than the minimum limits.

Lenders require that people who have auto loans carry collision and comprehensive coverages for their vehicles. Collision coverage pays to repair your vehicle in an at-fault collision. Comprehensive coverage pays for damage unrelated to a collision including hail, falling objects, fire and theft.

The following coverages are not required but are recommended:

- *Uninsured motorist pays for damage to your vehicle and medical expenses for you and your passengers when you are involved in a not-at-fault accident and the at-fault driver is carrying no insurance or minimum liability limits.*
- *PIP and medical payment coverage pays for medical expenses if you are injured in an accident. This is a no-fault coverage meaning, that you may make a PIP or medical payment claim regardless of whom was deemed at fault in the accident.*
- *PIP extends the coverage further by providing for payment of lost wages.*
- *Rental reimbursement pays for a rental car while your vehicle is in the shop for repairs due to a covered loss.*
- *Roadside assistance reimburses the insured for unexpected expenses such as towing and lock outs.*

UFCU Insurance Services™ can assist you with making the proper choices for auto coverage. Our primary concern is to make sure that you are protected properly. Contact us at (512) 421-8100.

2011 UFCU Business Award Winners Recognized

On May 18, 2011, UFCU Business Services and branch staff hosted the 1st Annual Small Business Awards to recognize the achievements of UFCU Business Members. Winners were recognized for business model and philosophy, performance, and community impact. In all, 16 UFCU Members were nominated in 5 categories.

Congratulations to the 2011 Nominees and Winners!

Business of the Year, 5 or more Employees - *Tom's Tabooley*

Pictured (L to R) Tony Budet, UFCU President/CEO; Brigid & Tom Abdenour , Tom's Tabooley; James Nastars, UFCU SVP Lending
tomstabooley.com



Business of the Year, less than 5 Employees - *Heartfelt Yoga*

Pictured (L to R) Tony Budet, UFCU President/CEO; Abby Lentz, Heartfelt Yoga; James Nastars, UFCU SVP Lending
heartfeltyoga.com

Rising Star *Salt & Time*

Pictured (L to R) James Nastars, UFCU SVP Lending; Ben Runkle, Salt & Time; Tony Budet, UFCU President/CEO (Bryan Butler- not pictured)
saltandtime.com



Educational Business of the Year *SoCo Business Solutions*

Pictured (L to R) Tony Budet, UFCU President/CEO; Maureen Sittig, SoCo Business Solutions; James Nastars, UFCU SVP Lending
socobusiness.com

Community Impact *Blackland Community Development Corp.*

Not pictured, Executive Director, Isabelle Headrick
main.org/blacklandcdc

UFCU offers conventional loans for established businesses and SBA loans for growing firms and start-ups. From small credit lines to large commercial construction loans UFCU has a product and experienced staff to meet your needs.

Contact Felicia Jamison today to discuss solutions to help your business grow. fjamison@ufcu.org

**University
Federal Credit
Union recently
honored several
staff members
for outstanding
on-the-job
performance:**



UFCU Board of Directors & Officers

Board of Directors:

Carl E. Hansen, Ph.D., Chairman
Neal E. Armstrong, Ph.D., Vice Chairman
Cynthia A. Leach, Secretary
Mary A. Seng, Treasurer
Thomas J. Ardis
Gerald (Jerry) L. Davis
John R. Durbin, Ph.D.
D. Michael Harris, Ph.D., CPA, CITP
John A. Martin
George K. Herbert, Ph.D., J.D., Director Emeritus
Frank J. Peters, Director Emeritus

Supervisory Committee:

Les W. Carter, D.B.A., Chairman
Chris A. Plonsky, Secretary
Ned H. Burns, Ph.D.
C. Brian Cassidy, J.D.
Marilla Svinicki, Ph.D.

Principal Officers:

Tony C. Budet, President/CEO
Steve M. Ewers, VP Information Technology/CIO
Steve E. Kubala, SVP Operations/COO
Becky M. LeBlanc, VP Leadership
James A. Nastars, SVP Lending/Collections
Laurie A. Roberts, VP Real Estate
Yung V. Tran, CPA, SVP Finance/CFO
Sheila J. Wojcik, Ph.D., VP Membership

2011 - Q1 Rising Star:



Robin Orton
Whitestone FSR II

2010 - Q4 Rising Star:



Steven Lim
Steck MSR II

2010 - Q3 Rising Star:



David Amelang
Lending Sales
Specialist

Star Performer:



**Makala
McKirahan**
Mortgage Closing
Coordinator

Star Performer:



Andre Valderas
Lending Sales
Specialist

*The Star Performer
and Rising Star
awards are tributes
to staff members
with more than one
year of service and
less than one year of
service, respectively.*

UFCU remembers Dr. William T. Guy, Jr. who, during his illustrious 60-year career teaching mathematics at The University of Texas at Austin, served our cooperative as a director since 1976, including service as Treasurer and Director Emeritus. Dr. Guy contributed mightily to the prosperity UFCU enjoys today. We'll miss you, Dr. Guy!



Dr. William T. Guy, Jr.



Are Your Beneficiary Designations Up to Date?

When you first set up your estate plan, you probably spent time customizing a plan that reflected your individual goals and family circumstances. Over time, however, your personal and family situation may have changed. That's why it's important to periodically review your beneficiary designations. The beneficiaries you selected may not reflect your current intentions.

Financial assets of various types — such as life insurance policies, qualified retirement plans, annuities and individual retirement accounts — require beneficiary designations. If you have married, divorced, or had children since you named your beneficiaries, a change is probably in order. Failure to add a son or daughter as a beneficiary, or remove an ex-spouse, for example, may leave family members empty-handed after your death.

Keep in mind that a will generally has no effect on the distribution of assets that require beneficiary designations. Such assets automatically pass to the individual(s) you have specified. If you don't name a beneficiary, the assets typically will be paid directly to your estate. This could jeopardize your family's financial security during the estate settlement period by causing unnecessary delays and expenses.

Trust services provided by MEMBERS Trust Company. Trust products are not federally insured, are not obligations of or guaranteed by the credit union or any affiliated entity, and involve investment risks, including the possible loss of principal.

DID YOU WIN WITH UFCU?

We host many sweepstakes throughout the year where you are able to win prizes, and we would like to take a moment to thank all of those who participated and recognize those who won!

WINNERS IN 2011:

"Go Paperless!" Sweepstakes	
Prize	Winners
\$250 VISA® gift card	Charles Roberts Megan Engstrom
"iTunes" Sweepstakes	
Prize	Winners
\$100 VISA® gift card	Alex Dacus Carson Wheeler Dennis Pabis Kathleen McCarthy Rachel Long
"75th Anniversary" Sweepstakes	
Prize	Winners
\$75 VISA® gift card	Dav Corradini Gilberto Pinto Jason Shoumaker Jazmin Morales Keith Roberts Lloyd Nicholas Mark Scarborough Sierra Lawson Teresa Hays
"Grand Slam" Sweepstakes	
Prize	Winners
Four UT Baseball tickets, the opportunity to throw out a first pitch, and a \$50 VISA® gift card	Adrienne Goetz Norma Acosta Ray Salazar Rebecca Gallogly

If you missed your chance to participate in any of our sweepstakes make sure you are looking for them in the right places:

- [Promotions and Contests page at ufcu.org](#)
- [Facebook and Twitter](#)
- [Promotional emails](#)

There will be more chances to win in 2011, and we wish you luck!

Lyndee Bennett
UFCU Marketing Media
Project Manager



Holiday Closings

UFCU will close in observance of the following holidays:

INDEPENDENCE DAY
Monday, July 4, 2011

LABOR DAY
Monday, September 5, 2011

COLUMBUS DAY
Monday, October 10, 2011

VETERANS DAY
Friday, November 11, 2011

THANKSGIVING DAY
Thursday, November 24, 2011

CHRISTMAS
Monday, December 26, 2011

BRANCHES

BEN WHITE 130 E Ben White Blvd, Austin, TX
Monday - Friday 9 - 5
Saturday 10 - 2

Drive-Thru Monday - Friday 7:30 - 7
Saturday 9 - 2

BRODIE 9925 Brodie Ln, Austin, TX
Monday - Friday 9 - 5
Saturday 10 - 2

Drive-Thru Monday - Friday 7:30 - 7
Saturday 9 - 2

DOWNTOWN 702 Colorado St, Austin, TX
Monday - Friday 9 - 5:30

GALVESTON 428 Postoffice St, Galveston, TX
Monday - Thursday 8 - 4
Friday 8 - 5

Drive-Thru Monday - Friday 7 - 6
Saturday 9 - 1

HIGHWAY 79 201 West Palm Valley Blvd,
Round Rock, TX
Monday - Friday 9 - 5
Saturday 10 - 2

Drive-Thru Monday - Friday 7:30 - 7
Saturday 9 - 2

LAKELINE 13860 North US Hwy 183,
Austin, TX
Monday - Friday 9 - 5
Saturday 10 - 2

Drive-Thru Monday - Friday 7:30 - 7
Saturday 9 - 2

N GUADALUPE... 4611 Guadalupe St, Austin, TX
Monday - Friday 9 - 5
Saturday 10 - 2

Drive-Thru Monday - Friday 7 - 7
Saturday 9 - 2

S MoPac 5033 US Hwy 290 W at MoPac,
Austin, TX
Monday - Friday 9 - 5
Saturday 10 - 2

Drive-Thru Monday - Friday 8 - 7
Saturday 9 - 2

STECK 3305 Steck Ave, Austin, TX
Monday - Friday 9 - 5
Saturday 10 - 2

Drive-Thru Monday - Friday 7 - 7
Saturday 9 - 2

TAYLOR 407 N Main St, Taylor, TX
Monday, Wednesday, Friday 9 - 4
Tuesday, Thursday Closed

UNIVERSITY 2244 Guadalupe St, Austin, TX
Monday - Friday 8:30 - 6

WHITESTONE... 3200 E Whitestone Blvd,
Cedar Park, TX
Monday - Friday 9 - 5
Saturday 10 - 2

Drive-Thru Monday - Friday 7:30 - 7
Saturday 9 - 2

MORTGAGE SERVICES

SHOAL CREEK... 8100 SHOAL CREEK Blvd, Austin, TX
Monday - Friday 8:30 - 5:30
Saturday 10 - 2

LAKEWAY 1213 RANCH ROAD 620, Lakeway, TX
Monday - Friday 8:30 - 5:30

YOU CAN REACH US BY DIALING

Austin.....(512) 467-8080
Galveston.....(409) 797-3300
US Toll-free.....(800) 252-8311
TDD Number.....(512) 421-7477

MAILING ADDRESS

PO Box 9350
Austin, TX 78766-9350

WEB ADDRESS

ufcu.org

